DATCHE
Expert Business Solutions

DBS One

BUILT IN CEBU

The Philippines' first truly **AI-native ERP**.

Every vendor has AI this year. Almost none of them can tell you what it is wired into, what it is allowed to see, or what it does when it does not know. Three questions, and this is the deck that answers them.

258 tools
on your own ledger

Scoped to whoever asks
by the database, not a prompt

Three of them can write
a setting, a note, a ticket — not the ledger

190
REPORTS, ALL INCLUDED
Every one opens the rows behind it

30
DAYS TO GO LIVE
Not a twelve-month migration

1978
SERVING PHILIPPINE BUSINESS
DATCHE, Cebu City

DATCHE
Expert Business Solutions

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Expertise you can count on!

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THE WHOLE SYSTEM

One system. **One database. One set of numbers.**

Not a suite of products that talk to each other overnight. Everything below runs on the same tables, so a delivery received at the back door is in the stock figure, the supplier balance, the cost of sales and the VAT return before anybody has opened a spreadsheet. Turn on what you use; the rest is there the day you need it.

FINANCE

General Ledger
Multi-entity double-entry, consolidation, eliminations, intercompany

Cost Allocation Engine ADVANCED
Share commissary, warehouse and admin cost across the outlets they serve

Tax & BIR Compliance ADVANCED
Books of accounts, VAT, SLSP, 2307, withholding, CAS registration pack

Receivables & Payables
Aging, collections, supplier payments, credit and debit notes

Cash & Banking
Bank statements, reconciliation, petty cash, check printing

Fixed Assets
Registers, depreciation runs, disposals, revaluation

Budgeting & Planning
Budget against actual, variance, rolling re-forecast

SUPPLY CHAIN

Inventory Control
FIFO cost layers, batch and expiry, multi-site, cycle counts

Procurement
Requisition to PO to receipt, three-way match, landed cost

Supplier Management
Price agreements, contracts, scorecards, lead times

Warehouse & Transfers
Inter-branch movement, replenishment, put-away, picking

Demand Intelligence ADVANCED
Machine-learned forecasting, reorder points, days of cover

Traceability & Recall
Batch to dish to delivery, both directions, in seconds

PRODUCTION

Production & Commissary
Recipes, sub-recipes, yields, batch runs, wastage

Food Cost Control
Theoretical against actual, per branch, from independent sources

Quality & Food Safety
Checklists, temperature logs, HACCP records, corrective actions

REVENUE

POS Integration
Any POS — readings, transactions, voids, discounts, tenders

Menu Engineering
Stars, puzzles, plough-horses and dogs, by brand and branch

Guest Experience
Feedback from every channel, grouped and tied to the shift

Loyalty & CRM
Points as a tracked liability, tiers, earn rules, guest history

THE WHOLE SYSTEM

The other half — **people, intelligence and control.**

Who works for you and what they are owed, what the system can tell you about your own numbers, and the rules that decide who may do what. Same database, same set of numbers.

PEOPLE

Payroll
SSS, PhilHealth, Pag-IBIG, withholding, 13th month, final pay

HRIS
201 files, contracts, movements, leave, discipline, clearance

Time & Attendance ADVANCED
Live from your biometric readers — no exports, no sheets

Workforce Analytics
Labor against sales by hour, cover, lateness and patterns

INTELLIGENCE

DATCHE AI ADVANCED
Powered by Claude Opus 5 — answers, reports and training, from your data

Document Intelligence ADVANCED
Reads invoices, delivery receipts, POS readings and payroll registers

Integration Hub
Any POS, bank, payroll, marketplace or device — API, file or database

Reporting & Analytics
190 reports, each opening the rows behind it, all exportable

GOVERNANCE

Approval Workflow
Routing by amount, type and site — a rule you change yourselves

Audit & Controls
Append-only trail enforced by the database, not by policy

Access Control
Down to the action, with row-level security underneath

HOSPITALITY

Front Office & Rooms
Reservations, rates, folios, housekeeping, night audit

Banquet & Events
Function diary, packages, resources, covers and event P&L

You are not billed per module

Everything on these two pages is included. Turn on what you use and leave the rest switched off — it is there the day the business needs it, at no extra cost and with no upgrade project.

And not per person

Unlimited users on every plan. The warehouseman, the cashier and the accountant all get a login, because a system only half the company can reach is a system half the company works around.

Most of what you will ask for is a setting

141 of them, changed by you. If a client has to raise a support ticket to move a threshold or add a document rule, that is a design failure rather than a service.

THE DISTINCTION

Bolted on, or **built in**.

Both look identical in a demo. They diverge the moment somebody asks a question the system is not supposed to answer, or a figure that has to be defended to an auditor. Here is the difference, and on page 12 there are eight questions that will tell you which one you are being sold.

AI-ADDED

- **A chatbot beside the system.** It reads a help page, or a copy of your data that was exported last night.
- **One account, full access.** It sees the whole company, and a prompt asks it to behave. The prompt is the only thing between a cashier and the payroll.
- **It does arithmetic.** The figure it gives you and the figure on the report are produced by different things, so they can disagree.
- **It fills the gap.** Asked something it cannot answer, it produces a plausible number, because that is what the model is for.
- **Nobody can show their working.** There is no record of which rows an answer came from.

AI-NATIVE

- **Wired into the ledger itself.** 258 tools, each one a view or a function in the same database the screens read.
- **It runs as you.** Every question goes through the same row-level security as the screens. A cashier asking for payroll gets no rows — not a refusal, nothing.
- **It explains figures; it never computes them.** The number comes from the same view the report uses, so the two cannot disagree.
- **It refuses.** Asked something it does not hold, it says so and says why — and says what it would need.
- **Every answer carries its working.** The tools it reached for, the row count, and the records it read.

THE TEST

Ask any vendor to have their assistant answer a question, then ask it the same question **signed in as a cashier**. If the answer is the same, the permissions live in a prompt and not in the database.

Why it cannot be retrofitted

Scoping an assistant to the person asking means every tool it owns runs inside the permission system. That is a rebuild of the data layer, not a feature — which is why the systems selling AI this year are selling a chatbot beside it.

Why it matters at audit

An examiner does not care what the assistant said. They care whether the number on the return traces to entries. A figure the model produced cannot; a figure the ledger produced opens the rows behind it.

Why it matters on day one

A system whose permissions are a prompt has to be trusted. A system whose permissions are the database can be tested — in the demo, in front of you, by signing in as somebody junior.

DATCHE AI

Six people. One assistant. **Six different answers.**

Measured on a live business by asking the system itself what each person can reach. Not six assistants, and not one assistant told in a prompt to pretend not to know.

WHAT EACH PERSON'S ASSISTANT CAN REACH

THE SAME ASSISTANT, SIX PEOPLE	TOOLS	OF 258
Owner — everything the business runs on	210	
Head of accounting — the ledger, the books, the filings	187	
Bookkeeper — entry and reconciliation, not approval	162	
Warehouse manager — stock and receiving, not the ledger	96	
Purchasing officer — orders and suppliers, not payroll	85	
Cashier — the till and the shift, and nothing else	81	

Not six assistants, and not one assistant told in a prompt to pretend not to know. One assistant — and the database refuses the rest.

Everyone gets one

Not a licence for the three people at head office. Every user has it, scoped to what they are allowed to see, at no extra charge.

It works on a phone

The person who needs the answer is usually standing in a stockroom or behind a counter, not sitting at a desk.

Nothing to configure

The scoping is the permissions you already set. Change somebody's role and their assistant changes with it, the same hour.

HOW IT ANSWERS

It explains the number. **It never calculates it.**

This is the whole architecture in one sentence, and it is the reason the assistant and the report can never disagree. Every figure comes out of the same view or function that produces the report a person would have run by hand.

"Which brand actually makes money after the commissary?"

Five brands are trading. Ridge Roadhouse earns most after carrying its share, at 55.0 per cent; Corner Cafe least, at −9.2 per cent. Two brands make money on their own costs and lose it once they carry the kitchen.

BUILT FROM 5 ROWS YOU ARE ALLOWED TO SEE

Profit by brand after shared costs · no figure calculated by the model

- **The model reads; the database computes.** If the assistant is doing arithmetic, something is wrong — and in this one it structurally cannot.
- **Every answer carries its provenance.** Which tools it used, how many rows each returned, and the records themselves.
- **Every call is logged.** The question, the tool, the row count and the person who asked. An answer can be audited three years later.
- **One brain, every client.** No per-client model and no per-client prompt. What differs is what the tools can see, and that is enforced by the database.

WHY IT MATTERS TO YOUR ACCOUNTANT

A figure that came from the model is a figure nobody can defend. A figure that came from the ledger opens the rows it was built from.

Every call is recorded

The question, the tool it chose, how long it took, how many rows came back and whether it succeeded — against the person who asked.

Including the ones it failed

A question it could not answer is logged as one. That list is how the product gets better, and you can read it.

It proposes; you approve

A setting change it suggests is a row waiting for a person, with the reason attached. The decision is recorded with who and when.

THE REFUSALS

It says “I don’t have that” — **and says why**.

An assistant that invents a plausible figure is worse than no assistant at all. Every AI page you will be shown lists what theirs can answer. None of them say what happens when it does not hold the rows.

It will not fill a gap

Asked for a margin where cost is missing on 1,827 lines, it counts them as nothing, says so, and tells you to treat the total as a minimum.

It will not show you somebody else’s rows

A purchasing officer asking for payroll gets nothing back. Not a polite refusal written into a prompt — no rows at all.

It will not change your records

Three of its 258 tools can write: a setting proposal, a remembered word, a support ticket. None of them reach the ledger, the stock or the payroll.

FROM A LIVE CLIENT, THIS MONTH

A head of accounting asked for labour against sales. The honest answer was that only **7 of 33 days** had both a wage figure and a till figure — so it gave the weighted ratio for those seven, showed the wages and the takings it could not match, and allocated nothing. Most systems would have divided one total by the other and printed a percentage.

- **It will not certify readiness from an empty result.** No payroll exceptions returned is not the same as no exceptions, and the difference is a filing.
- **It will not average a ratio.** The mean of sixty-seven dish percentages is not the menu’s food cost. It weights by what actually sold, and states what share of takings it covered.
- **It will not file a nil return on silence.** A person attests there was genuinely no payroll. No rows returned and no payroll run look identical to a report and completely different to an examiner.

Refusal is structural

It is not politeness written into a prompt. The tools are views and functions, and a view the asking person cannot read returns nothing to the assistant either.

The gap is the product

Four of the defects found in this system last month were confident answers over an incomplete source — every figure arithmetically correct. Each one is now a caveat the reader sees.

You can audit a refusal

The question it could not answer is logged with the tool it tried and the rows it got back, so “it did not know” is itself evidence.

LANGUAGE

Your staff do not work **in English**.

The assistant reads Cebuano, Bisaya and Tagalog alongside English, and it is built for how people actually type — no accents, phone keyboards, Taglish halfway through a sentence, and a word spelled three ways in one shift.

"Pila ang halin karon?"

How much have we sold today. Understood as Cebuano, then answered from the till with the same tool an English question would reach for.

"Magkano ang VAT namin?"

Tagalog. The figure comes out of the same VAT return the accountant files, not a second calculation that can drift away from it.

"pila ang stock sa bodiga"

Misspelt, unpunctuated, no accents — and still right. Somebody typing one-handed on a phone is the normal case here, not the edge case.

No global vendor will build this, because the market that needs it is not big enough to justify the work. That is precisely why it is worth having: your supervisor in Danao asks the way a supervisor in Danao talks, and gets the same figure the controller gets in English.

3

LANGUAGES, ONE ASSISTANT

Cebuano, Tagalog and English, mixed freely

0

EXTRA SETUP

No per-language configuration, no second model

1

ANSWER

The same tool and the same rows, whichever language asked

"Pila ang halin sa Bantayan karon, ug pila ang VAT?"

Bantayan has taken ₱184,320 today across 212 settled bills. Output VAT on that is ₱19,748.57. Two tills are still open, so this will move before the Z-reading.

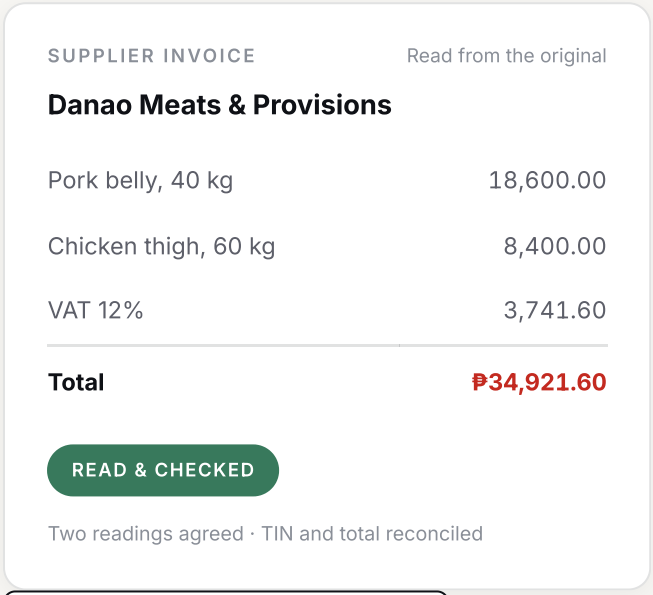
BUILT FROM 212 ROWS YOU ARE ALLOWED TO SEE

Cebuano · answered from the till · no figure calculated by the model

GETTING IT IN

Your suppliers are not going to **change how they invoice you**.

Every ERP demo assumes the data is already inside. In this country it arrives as a photograph of a delivery receipt, a printed till roll, a payroll register from a bureau and a bank statement as a PDF. So the system reads paper, and connects to whatever you already run.



- **It reads the document, not a template you maintain.** Invoices, delivery receipts, official receipts, till readings and payroll registers — however they arrive.
- **A human correcting a field teaches it.** That correction improves the reading for that layout, for every client on the same supplier or POS. It is the one learning loop here that is real.
- **Nothing posts because the machine was confident.** A read document becomes a draft a person approves, and the original stays attached to the entry.
- **What it cannot read, it says so** — rather than filling the field with something plausible.

ROUTE ONE

It has a way in

Your POS
Readings, transactions, voids, discounts, tenders

Banks
Statements and transactions, straight to reconciliation

Biometric readers
Punches, live, across every branch

Delivery & e-commerce
Orders and settlements from the platforms you sell on

Anything else you run
Payroll bureaux, loyalty, BI, supplier portals

API · database · scheduled file · webhook

INTEGRATION HUB

DBS One

One ledger · one stock position · one set of numbers

ROUTE TWO

It has no way in

Supplier invoices
However they arrive — PDF, photo, email

Delivery receipts
Signed at the back door

POS readings
From a POS that exports nothing

Count sheets & payroll registers
Written by hand, or printed by a bureau

Read, checked, and held if doubtful — never retyped

ACCOUNTING

A second set of books, **and the statutory ones**.

Forty-one reports, fifty-seven of the assistant's tools, and twelve outputs the BIR asks for — produced from posted entries rather than rebuilt by hand at the end of the month.

ONE DOCUMENT

Supplier invoice

Photographed at the back door

POSTED ONCE →

Sales book
Every sale, in the order it happened

Purchase book
Every supplier invoice, with its input VAT

General journal
The entries nothing else accounts for

General ledger
Every account, every movement

VAT return
With the summary lists behind it

Form 2307
Both what you withhold and what is withheld

The review ledger

The Philippine second book: a purchase that is real and paid for but not claimable because the paper is wrong posts to its own accounts, so the claimable and the unclaimable never mix.

It balances, or it refuses

Control accounts are checked against their sub-ledgers by the database. A period closes on a checklist, and an override needs a written reason recorded against the person.

Nothing is deleted

Void, reverse, supersede. Stock movements, journal lines and approvals are append-only, enforced by trigger. A row that can be quietly removed is not evidence.

Eight of the twelve the BIR asks for, produced from posted entries

Sales book
Every sale, in order

Purchase book
With its input VAT

General journal
What nothing else accounts for

VAT return
From the books, not rebuilt

Summary list of sales
SLS, per quarter

Summary list of purchases
SLSP, per quarter

Cash receipts book
What came in, and from whom

Cash disbursements
What went out, and on what

INVENTORY

Cost that survives **an audit**.

Forty-three reports and forty-four assistant tools over stock that is costed in layers, so the margin on an invoice from March still computes at March's cost when somebody asks about it in November.

- **Quantity on hand is not a column.** It is a view over the movement ledger, so it cannot drift from the movements that produced it.
- **Reorder points are computed, not guessed.** From observed demand and observed lead time, with the variability of both — and the service level set by how much the item matters.
- **Landed cost lands.** Freight, duty and handling reach the layer, so the margin is the real one rather than the invoice price.
- **Counts are evidence.** A count sheet records what was counted, by whom, against what the system expected, and the variance posts.

"What should I order at Banilad this week, and what will it cost?"

Twelve lines are below their reorder point. Cooking oil is the urgent one — 1.4 days of cover against a four-day lead time, because that supplier moved from one day to four this month. At contract prices the order is ₱84,320.

BUILT FROM 212 ROWS YOU ARE ALLOWED TO SEE

Reorder position · priced at the contract rate · no figure calculated by the model

43	44	FIFO	0
REPORTS	ASSISTANT TOOLS	COSTING	STORED QUANTITIES
Stock, movement, ageing, cover	On the same stock ledger	In layers, effective-dated	On hand is a view, never a column

- **Both sides of a comparison come from independent sources.** Counted against expected, actual against standard. If both sides derive from the same column the variance is always nil, which is how most systems report a clean count.
- **A backfill only fixes what exists when it runs.** Anything derived at load time is also derived for every row created afterwards, so the figures do not quietly stop being true next quarter.
- **Statistics are refreshed after a bulk load.** A table the database has never analysed is planned as though it holds one row, and a report that was instant on ten rows takes twelve seconds on thirty-five thousand.

PEOPLE

HR and payroll, **on one record**.

The 201 file, the contract, the movements, the leave, the biometric punches and the payslip are the same person in the same system — so a promotion in March is priced correctly in March's payroll without anybody retyping it. Seventeen reports and twenty-five assistant tools over the lot.

201 files

Contracts, movements, discipline, clearance — the record an examiner asks for, in one place.

Leave and absence

Entitlement, accrual, approval and the effect on pay, without a second spreadsheet.

Time and attendance

Live from your biometric readers. No exports, no sheets, no clerk keying punches.

Workforce analytics

Labour against sales by hour and by cover — weighted, and honest about the days it cannot match.

- **Attendance is the source, not a summary.** Days, hours, lateness, rest days, holidays worked — each one recorded, each one auditable against the payslip it produced.
- **A posted payroll is not a payment receipt.** Cash movement is established by a settlement with evidence, because a register proves what was computed and not what was paid.
- **A paid period cannot be edited.** Correcting one is a reversal and a re-run that keeps the original standing as evidence, with a reason and a person against it.
- **Payroll is checked before it is paid, not after.** The totals, and what moved since last time, with somebody named to look at it — and ticking that off does not approve the payroll.

What this catches

A rate row entered as a monthly salary where the engine expects the per-period figure pays six people twice their wage, and pins their SSS at the ceiling. The readiness gate now measures every rate against the employee master and refuses a payroll that disagrees — because the register itself looks perfectly normal.

Your staff stop queuing at HR

An employee opens their own payslip and sees exactly what changed since the last one. They raise a discrepancy or ask for a document themselves and see the answer come back — and they see their own record and nobody else's.

17	25	4	Global
REPORTS	ASSISTANT TOOLS	AGENCIES	RATE TABLES
Register, payslips, contributions, exceptions	On payroll, scoped separately from the ledger	SSS, PhilHealth, Pag-IBIG and the BIR	The law, not a tenant setting

COMPLIANCE

The clock that is **already running**.

RR 26-2025 pulls adopters of a computerised accounting system into the e-invoicing mandate on 31 December 2026. RR 11-2025 goes further: an invoice is not an electronic invoice unless the system can actually transmit structured data to the BIR. Generating a compliant-looking receipt is no longer enough.

Registered, not accredited

A computerised accounting system has no vendor accreditation. The taxpayer registers the system and receives an Acknowledgement Certificate. What a vendor supplies is the documentation that registration needs — and we supply it.

The pipe already exists

Transmission to the BIR's EIS is modelled in the system today, per document, with its own settings and its own record. Most systems sold here have nothing equivalent and will be building it next year.

Serial ranges are enforced

An invoice number outside its registered range is a finding in an audit, so the database will not issue one. The control account, the book and the return all read from the same entries.

> **SAY THIS PLAINLY TO A CLIENT**
>
> Adopting a computerised accounting system brings the 31 December 2026 e-invoicing obligation with it. Better they hear that from you now than from their examiner later — and it is the reason to move this year rather than next.

1

The taxpayer registers the system

Not the vendor. You receive an Acknowledgement Certificate; there is no accreditation for an accounting system, and anyone claiming one is describing a different regime.

2

We supply what the registration needs

System flow, data dictionary, audit-trail design and sample reports — the documentation the application asks for.

3

The transmission is already built

Per document, with its own settings and its own record, so the obligation is met by switching it on rather than by a project.

RMC 5-2021 removed the Permit to Use. What replaced it is a registration you make, and a system that can actually transmit.

THE RETURN

What the assistant is **actually worth**.

Not a projection. Four costs a business of any size is already paying, and what happens to each when the answer is a question away instead of a request.

The analyst you do not hire

A group of any size carries one or two people whose whole job is producing management reports. That is ₱600,000 to ₱1.2M a year in salary, and the numbers are still a day behind.

The report you do not wait for

A new report used to be a request, a quotation and two days of somebody's time. Now anybody allowed to see the data asks for it in English and has it in seconds.

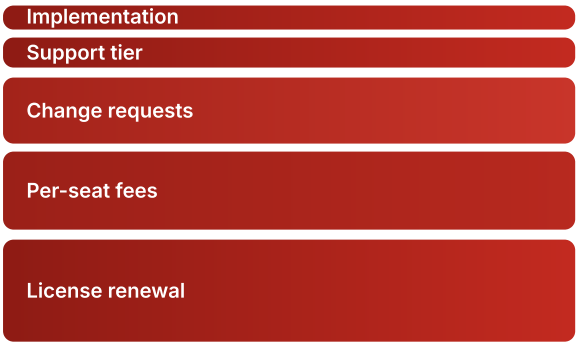
The keying you do not do

A clerk keying supplier invoices full time costs ₱180,000 to ₱250,000 a year, per site — and still makes mistakes at four in the afternoon. The system reads the paper instead.

The month you do not lose

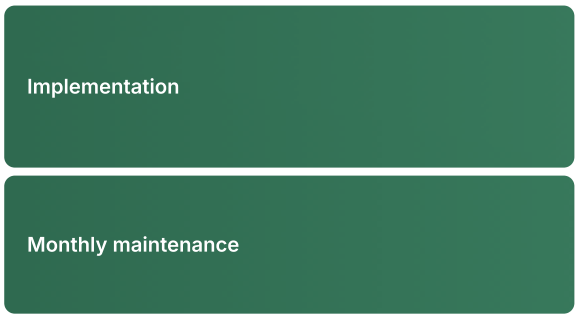
Knowing on the second what you used to know on the fifteenth gives you thirteen extra days to act, twelve times a year. That is the whole argument for an ERP, and it is the part most of them fail.

A typical ERP, over three years



Four of the five grow as you do.

DBS One, over the same three years



Two lines. Neither moves when you hire.

ASK THE OTHER VENDOR

Eight questions that separate **AI-native from AI-added.**

Put these to whoever is already installed, and to everyone else pitching. Ask them in this order and write the answers down. We will answer all eight on the spot, and the eighth one is where most demonstrations stop.

01

What is your AI actually wired into? A help page, an export, or the ledger itself? Ask which database it reads.

02

Sign in as a cashier and ask it the same question. If the answer is the same, the permissions are in a prompt, not in the database.

03

Where did that number come from? Ask it to show the rows. If it cannot, the figure cannot be defended to an auditor.

04

Does the assistant calculate, or read? If it calculates, its answer and the report can disagree — and one day they will.

05

Ask it something it cannot know. Does it say so, or does it produce something plausible?

06

How many of its tools can write? And can any of them change the ledger, the stock or the payroll without a person?

07

Can it transmit to the BIR? Not “is it BIR-ready” — can it send structured data to the EIS today?

08

Ask it a question in Bisaya. Then misspell one word and ask again.

WHAT A GOOD ANSWER SOUNDS LIKE

Not “yes, we have that” — a demonstration. Every one of these eight can be shown on screen in under a minute by a system that is genuinely AI-native, and none of them can be shown at all by one that is not. Ask to see them, in that order, and you will know inside ten minutes which you are being sold.

BEFORE YOU SIGN

You will have used it **before you buy it**.

Every other vendor asks you to picture your business running on their software. That is a great deal to take on trust for a decision this size — so we build it first, and give you the keys.

HOW IT USUALLY GOES

- You watch a demo of a sample company that is not yours, with sample data that is not yours.
- You sign.
- **Then** the real work starts — weeks of explaining your business to consultants who have never seen it.
- Your staff learn a system they have barely touched, while still trying to run the company.
- And you find out whether it actually fits **after** you have paid for it.

HOW THIS GOES

- We sit with you first — your departments, your workflows, your paperwork, what actually hurts.
- We build DBS One around that and switch on the modules you asked for.
- **Then** you get logins. Your people, your roles, your company in it.
- They walk their own workflows, try each other's screens, and ask the assistant about your own numbers.
- You decide afterwards, knowing.

So on the day you sign, nobody starts at the beginning

You have seen it

Not a slide of it. The thing itself.

Your people have used it

Signed in, clicked through, asked it questions.

Your workflows are mapped

The conversation already happened.

Your modules are on

Switched on before the demo, not after the contract.

WHY NOBODY HAS OFFERED YOU THIS BEFORE

Because it costs us weeks of work on businesses that may never sign. A vendor selling to a quarterly quota, through a partner who is paid on the contract, cannot afford to do it. We can — because we would rather lose the deal early than lose a year of yours.

It is not a trial account

A trial gives you an empty system and a fortnight to fill it in yourself. This is your company, already in it, with your prices and your people and your paperwork.

Bring one day of your own paper

Invoices, a till reading, a payroll register — whatever your business actually produces. We run it through in front of you and you keep what comes out.

Ask your staff, not us

The people who will use it every day are the ones who should judge it. Give them the logins for a week and listen to what they say when we are not in the room.

IMPLEMENTATION

Thirty days, and **the date is in the contract.**

Not a twelve-month programme and not a pilot. Four weeks, with the date written in, and you see your own documents running in week two.

1

Your chart, your companies, your locations

Accounts, entities, branches, suppliers and items loaded, and the systems and devices you already run connected.

2

Opening balances and one day of paper

Balances in, and a real day of your own documents run through capture in front of you.

3

Your people, on the system

Roles, approvals and training — with the assistant answering "how do I…" from day one.

4

Live, with us in the room

You trade on it. We are on site and on call, and the first close happens with our team beside yours.

Your suppliers do not change how they invoice you. Bring one day of your own paper and watch it go in.

Unlimited

USERS, EVERY PLAN

No charge per seat, ever

₱0

LICENCE, ANY YEAR

You are not renting the right to your own books

24-48

HOURS TO A REPLY

Answered by the people who built it

No migration project

Your suppliers do not change how they invoice you. The system reads the paper they already send, so there is nothing for them to adopt.

Training is the assistant

A new supervisor asks it how, and is productive on their first shift instead of their third week. That is what removes the training line from the quote.

Hosting included

Servers, backup and recovery are ours. There is no infrastructure line, and nobody on your side to run it.

ASK EVERY VENDOR FOR THE DATE IN WRITING

Most ERP projects in this country run late, and the cost of that is a year rather than a fee — a year of running two systems, of staff who do not trust either, and of decisions still made on instinct. Ours is thirty days and it is in the contract. A supplier who will not put the date in writing is telling you something about how confident they are.

DATCHE

A Cebu company, **trading since 1978**.

New Datche Phils. Traders Corp. has served Philippine business for forty-eight years. We wrote every line of DBS One ourselves, we host it, and we answer the phone about it — no reseller, no offshore partner, nobody to escalate to.

Built here, for here

The statutory half is not a localisation bolted onto software designed for somewhere else. It was the first thing built, because it is the part that cannot be wrong.

You can come and see us

799 M. Velez Street, Guadalupe, Cebu City. Walk in, meet the people who would run your implementation, and decide whether you believe them.

One supplier

Hardware, software, implementation and support from the same company, on one relationship. When something breaks there is nobody to point at.

Claude Opus 5

THE MODEL BEHIND THE ASSISTANT

Anthropic's most capable

PostgreSQL

THE DATABASE

Row-level security on every table

Philippine-hosted

WHERE YOUR DATA LIVES

Yours, exportable, any time

48

YEARS TRADING

Cebu City, since 1978

293

TABLES

Every one with row-level security

824

DATABASE FUNCTIONS

Where the rules actually live

141

SETTINGS

Changed by you, not by a support ticket

What you are actually buying

Not a licence. An implementation, your history cleaned and reconciled, your approval thresholds configured, your staff trained, and a developer on the hook afterwards. The software is the part that is included.

And what you are not

No per-seat fee as you hire. No maintenance on a licence. No change-request quotation every time the business changes shape — most of what a client asks for here is a setting, and settings are yours.

Bring one day of your own paper.

We will read it in front of you, post it, and show you the figures that come out the other side. About an hour, no obligation, and you keep whatever comes out.

Book a walkthrough

SCAN FOR LOCATION

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