

THE PHILIPPINES' MOST ADVANCED ERP · FOR RESTAURANTS & ROOMS

Every brand. Every branch. **Every room.**

Built for restaurant groups and hospitality. Restaurants, commissary, catering, events and rooms in one Philippine-built system. You can ask it anything about your business, and it is running in thirty days.

30

DAYS TO LIVE

Not a twelve-month migration

16

BRANDS RUNNING TODAY

Across 55 branches, one Cebu group

Unlimited

USERS INCLUDED

No charge per seat, ever

Restaurants, a kitchen and rooms.

Which one actually made money?

Your commissary, your warehouse, your head office — and rooms with their own cost base — all cost real money. Those costs sit where they were posted, so every outlet looks healthy while the group is not. Ask most systems which part of the business earned its keep last month and the honest answer is that nobody knows.

THE REAL NUMBER

On a live group this month, two restaurants profitable on their own costs turned **-6.4%** and **-9.2%** once they carried the kitchen. That is the conversation this system exists to start.

● ● ● PROFIT BY BRAND

After each brand carries its share of the kitchen

BRAND	REVENUE	OWN MARGIN	SHARE CARRIED	MARGIN AFTER
Bakehouse Central	₱1,212,000	16.8%	₱198,618	0.4%
Harbour Grill	₱960,000	10.0%	₱157,322	-6.4%
Corner Cafe	₱708,000	7.2%	₱116,025	-9.2%
Ridge Roadhouse	₱630,351	71.4%	₱103,300	55.0%
Deli & Roasters	₱514,948	68.4%	₱84,388	52.1%

Two brands profitable on their own costs are loss-making once the kitchen is paid for.

It is not a reporting problem

Every figure already exists somewhere. Nothing joins them, so nobody can answer the question without a week of work and four spreadsheets.

The answer arrives too late to use

By the time the quarter has been rebuilt by hand, the decisions it should have driven have already been made on instinct.

Everybody has their own version

Four workbooks, four answers, and a management meeting spent arguing about which one is right instead of what to do about it.

We already run a **16-brand restaurant group**.

Creative Cuisine Group operates restaurants, a commissary and a catering business across Cebu. DATCHE built and delivered their entire ERP — accounting, payroll, inventory, procurement, POS readings and document capture — and took them live in under thirty days.

16

BRANDS

Under one roof

55

BRANCHES

Reporting nightly

40+

RESTAURANTS

Plus commissary & catering

<30

DAYS TO LIVE

Full ERP, not a module

What went live

Full general ledger and multi-entity consolidation, inventory across every branch, procurement, production, payroll for the whole group, POS readings and document capture. Not a phase one.

What it replaced

A POS that did not talk to accounting, payroll in a separate package, stock in spreadsheets, and a monthly scramble to find out what the group had actually earned.

- ✓ **Every company in one place.** Consolidated for the group, and separable again for statutory reporting.
- ✓ **Nightly, not quarterly.** Readings from every branch arrive automatically.
- ✓ **Built for how they actually trade,** not configured around a template from abroad.
- ✓ **The team kept working** through the change. No freeze, no parallel-run limbo.
- ✓ **One vendor.** The people who built it answer the phone.
- ✓ **Cebu-based.** Same time zone, same city, same week.

1

Week 1

Chart, entities, branches, suppliers and items loaded

2

Week 2

Opening balances in, and their own paper read

3

Week 3

Roles, approvals and the team trained

4

Week 4

Trading on it, with us on site

5

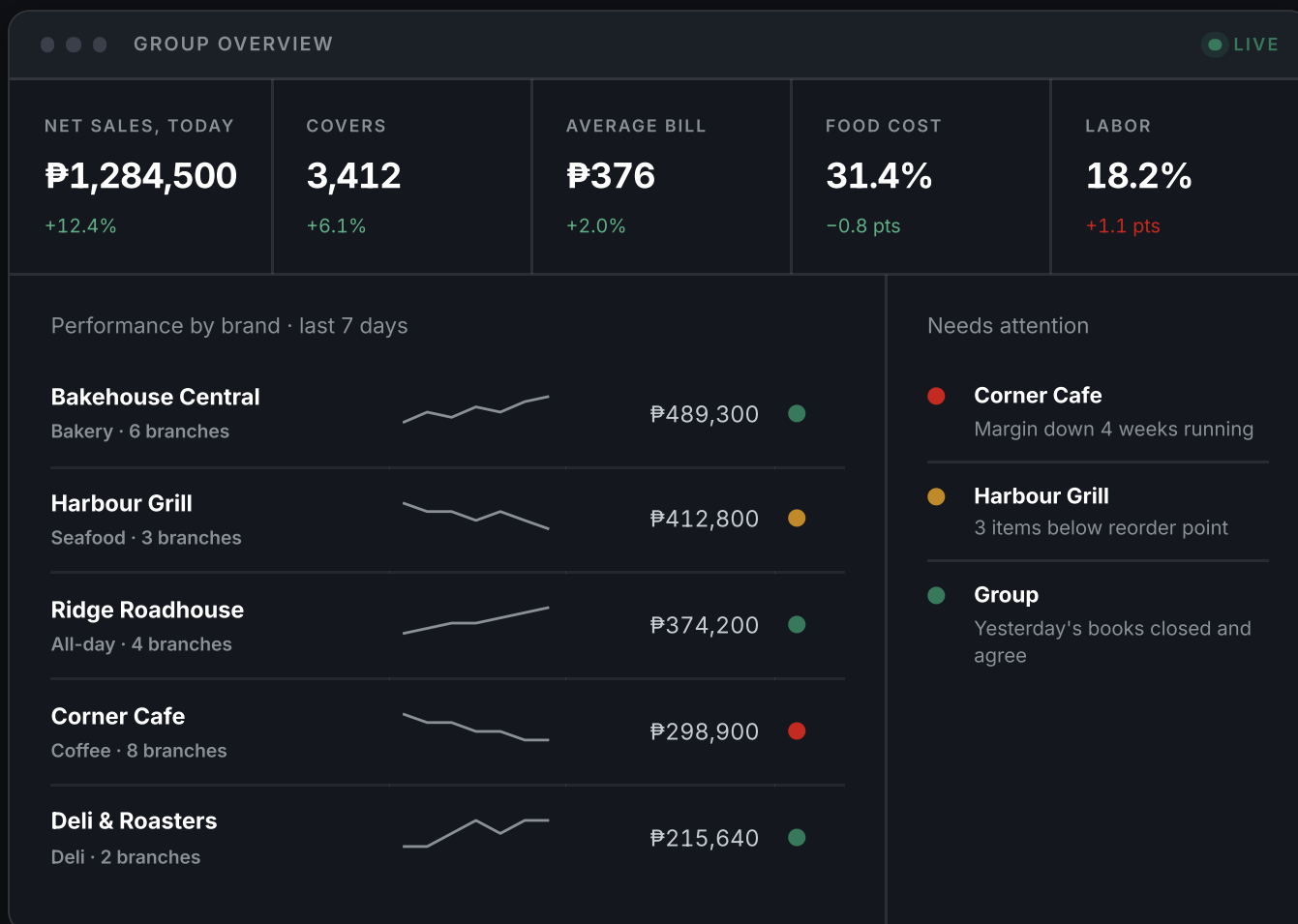
Since

One vendor, answering within 48 hours

The same plan we will put in your contract.

What an owner opens **on a Monday morning**.

Not a report somebody compiles for you on Thursday. The group as it stands right now — every brand, every branch, refreshed the moment a cashier closes out.



Everything the group runs on, **under one license.**

Most groups end up with a POS here, an accounting package there, payroll in a third place and a spreadsheet holding it together. Every time a number is copied across it can go wrong. This is one system, one database, one set of numbers.

FINANCE

General Ledger

Multi-entity double-entry, consolidation, eliminations, intercompany

Cost Allocation Engine **ADVANCED**

Share commissary, warehouse and admin cost across the outlets they serve

Tax & BIR Compliance **ADVANCED**

Books of accounts, VAT, SLSP, 2307, withholding, CAS registration pack

Receivables & Payables

Aging, collections, supplier payments, credit and debit notes

Cash & Banking

Bank statements, reconciliation, petty cash, check printing

Fixed Assets

Registers, depreciation runs, disposals, revaluation

Budgeting & Planning

Budget against actual, variance, rolling re-forecast

SUPPLY CHAIN

Inventory Control

FIFO cost layers, batch and expiry, multi-site, cycle counts

Procurement

Requisition to PO to receipt, three-way match, landed cost

Supplier Management

Price agreements, contracts, scorecards, lead times

Warehouse & Transfers

Inter-branch movement, replenishment, put-away, picking

Demand Intelligence **ADVANCED**

Machine-learned forecasting, reorder points, days of cover

Traceability & Recall

Batch to dish to delivery, both directions, in seconds

PRODUCTION

Production & Commissary

Recipes, sub-recipes, yields, batch runs, wastage

Food Cost Control

Theoretical against actual, per branch, from independent sources

Quality & Food Safety

Checklists, temperature logs, HACCP records, corrective actions

Turn on what you use

Modules you do not need stay off, and switching one on later is a setting rather than a project with a quotation attached.

One database underneath

Every module writes to the same ledger and the same stock position. There is nothing to reconcile between them, because there is only one of them.

One license, not eight

No per-module pricing and no per-user pricing, so the shape of the bill does not change as the group grows.

THE SUITE

Revenue, people and everything that watches them.

REVENUE

POS Integration

Any POS — readings, transactions, voids, discounts, tenders

Menu Engineering

Stars, puzzles, plough-horses and dogs, by brand and branch

Guest Experience

Feedback from every channel, grouped and tied to the shift

Loyalty & CRM

Points as a tracked liability, tiers, earn rules, guest history

PEOPLE

Payroll

SSS, PhilHealth, Pag-IBIG, withholding, 13th month, final pay

HRIS

201 files, contracts, movements, leave, discipline, clearance

Time & Attendance **ADVANCED**

Live from your biometric readers — no exports, no sheets

Workforce Analytics

Labor against sales by hour, cover, lateness and patterns

INTELLIGENCE

DATCHE AI **ADVANCED**

Powered by Claude Opus 5 — answers, reports and training, from your data

Document Intelligence **ADVANCED**

Reads invoices, delivery receipts, POS readings and payroll registers

Integration Hub

Any POS, bank, payroll, marketplace or device — API, file or database

Reporting & Analytics

154 reports, each opening the rows behind it, all exportable

GOVERNANCE

Approval Workflow

Routing by amount, type and site — a rule you change yourselves

Audit & Controls

Append-only trail enforced by the database, not by policy

Access Control

Down to the action, with row-level security underneath

HOSPITALITY

Front Office & Rooms

Reservations, rates, folios, housekeeping, night audit

Banquet & Events

Function diary, packages, resources, covers and event P&L

154

REPORTS

Each opens its source rows

168

AI SKILLS

Scoped to each person's access

30+

MODULES

Turn on only what you use

Unlimited

USERS

Every module, every person

The books, kept **the way they are meant to be kept.**

A proper double-entry system, not a sales tool with a ledger bolted on. Everything that moves money posts a journal, and every figure on every screen opens the entries it came from.

- ✓ **Nothing is ever deleted.** Documents are voided, reversed or superseded. The audit trail is append-only and the database itself refuses anything else.
- ✓ **Both sides of every check are independent.** Control accounts reconcile to sub-ledgers from separate sources, so the comparison actually means something.
- ✓ **Approved documents freeze.** An amendment creates a revision; the original stays exactly as approved.
- ✓ **Approval routing is data.** ₱20,000 to the purchasing manager, above that to the finance controller and the VP — a rule you change yourselves.
- ✓ **Rates and prices are effective-dated.** A March invoice still computes at March's rate, whatever changed since.
- ✓ **A period closes on a checklist,** not a button. An override needs a written reason, recorded against the person permanently.
- ✓ **Money is exact** to four decimal places — never a floating-point number that drifts.
- ✓ **Multi-entity and consolidation** built in, with intercompany balances, eliminations and unrealized profit on internal transfers.

PROFIT BY BRAND

After each brand carries its share of the kitchen

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Two brands profitable on their own costs are loss-making once the kitchen is paid for.

Profit by brand, **once the kitchen is paid for.**

Share the cost of the commissary, the warehouse and head office across the outlets they serve. This is the report finance teams rebuild by hand every quarter. Here it runs on demand.

₱659,652.39

SWEPT OUT

From kitchen, warehouse and admin

₱659,652.39

CARRIED IN

Every peso landed somewhere

₱0.00

DIFFERENCE

Proved on screen, to the centavo

- ✓ **No journal is posted.** Trial balance, VAT return and books of accounts are untouched. The statutory numbers your accountant files do not move.
- ✓ **Change the basis yourselves.** Revenue, covers served, floor area, headcount or an equal split — every figure restates instantly. No re-posting, no call to us.
- ✓ **Rules are effective-dated.** Change policy going forward and last year stays exactly as reported.
- ✓ **It shows its working.** Every peso traced to the rule that moved it and the share it moved on — the page an auditor asks for.
- ✓ **It tells you what it cannot explain.** On this group it flagged ₱58,097.98 of shared cost no rule reaches, instead of absorbing it into somebody's margin.
- ✓ **It refuses to guess.** Choose a basis the business has not measured and it names the outlets it cannot measure, rather than silently giving them zero.

REPORTING ONLY

Management reporting can be restated, re-based or switched off without a single reversing entry. That distinction is exactly what an external auditor is checking for.

SWEPT OUT OF THE
SUPPORT SITES

₱659,652.39

—

CARRIED IN BY THE BRANDS

₱659,652.39

=

DIFFERENCE

₱0.00

Set once, then it runs

The rules are yours. The allocation runs with every close, and it reconciles to zero every time or it tells you why.

Change the basis in a minute

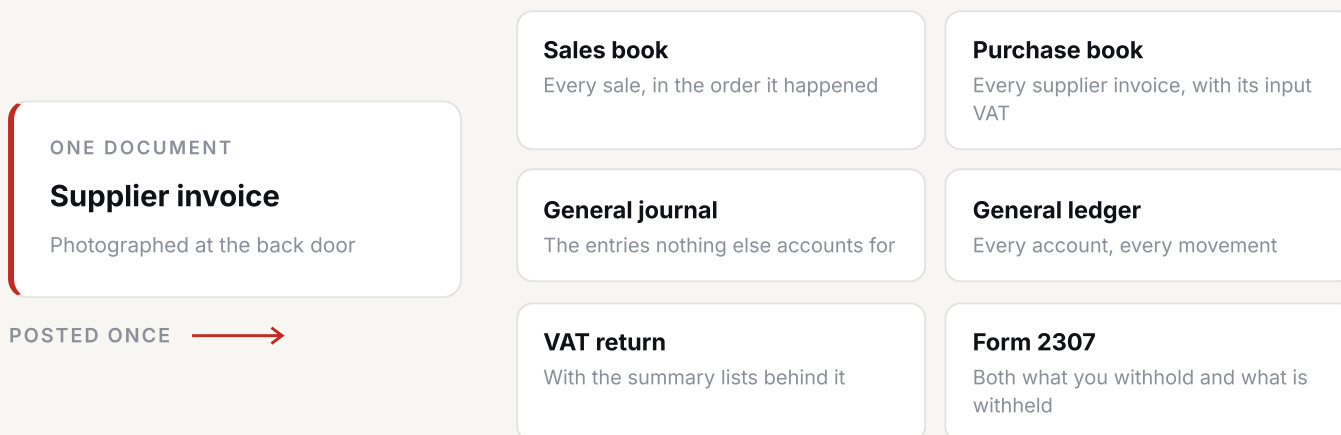
Revenue, covers, floor area, headcount or an equal share — per cost, per period, changed by you without us.

Every share opens its working

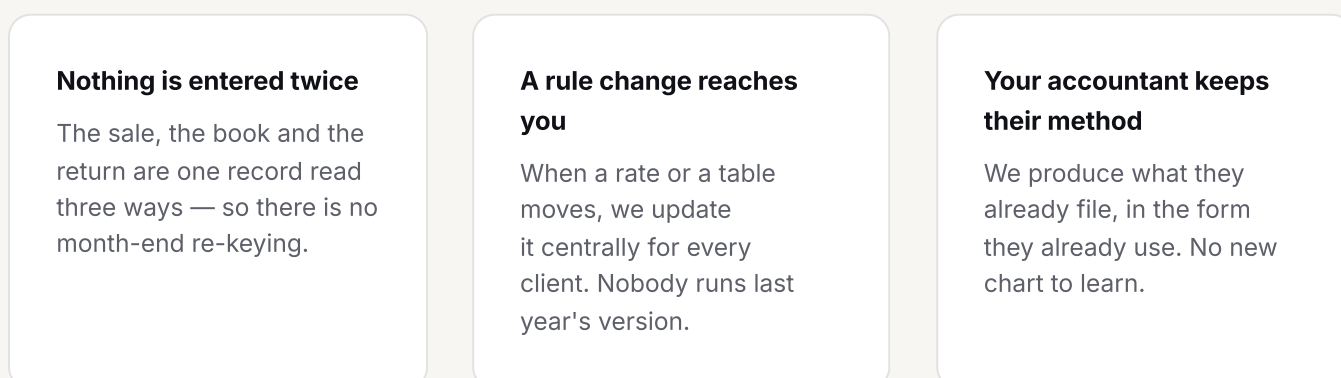
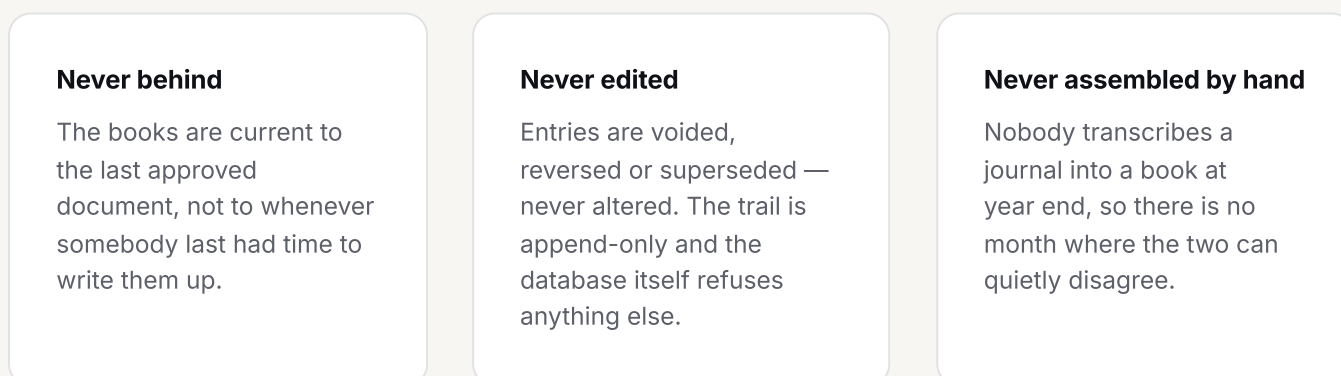
Click a figure and see the driver, the rule that used it, and the rows it was calculated from. Nothing here is a black box.

Post it once. **It lands in all six books.**

The statutory books are not a report you run at year end. Every document posts into each one the moment it is approved, so the books are never behind and never assembled in a hurry.



- ✓ **The books of accounts** as files you can hand over — general journal, general ledger, sales, purchase, cash receipts and cash disbursements.
- ✓ **VAT**, with the summary lists of sales and purchases and an exceptions report that finds the rows that will bounce before you file.
- ✓ **Statutory payroll** on current SSS, PhilHealth, Pag-IBIG and withholding tables, held centrally so a revision reaches you the day it lands.



The part other vendors **get wrong**.

Philippine tax is not a module you add later. It is the shape of the whole ledger, and most systems sold here were designed somewhere else.

ASK ANY VENDOR THIS

There is **no BIR accreditation for a computerised accounting system**. RMC 5-2021 removed the Permit to Use — the **taxpayer** registers the system and receives an Acknowledgement Certificate. A vendor telling you their CAS is “BIR-accredited” is describing something that does not exist.

What your accountant receives

The six books as files, the VAT return with its summary lists, the 2307s, and an audit trail that cannot be edited.

What your auditor receives

Every figure traceable to a posted entry and a source document, control accounts reconciled from independent sources, and a permanent record of every approval and override.

What the BIR receives

The registration pack: system flow, data dictionary, audit-trail design and sample reports — prepared by us, filed by you.

Already built for what comes next

Electronic invoicing is coming to Philippine business, and the groups that will find it easy are the ones whose sales already live in a structured, auditable system. Yours will.

Your accountant keeps working

The chart is yours, the books are the ones they already keep, and the outputs are the forms they already file. Nobody has to learn a new way of thinking.

6

BOOKS OF ACCOUNTS

Each one a file you can hand over

100%

TRACEABLE

Every figure to its posted entry

0

ENTRIES EDITABLE

Voided, reversed or superseded only

Not every dish that sells is worth cooking.

Every item ranked by how well it sells against how much it contributes — the four groups that matter, per brand and per branch.

Stars

Sells well, earns well. Protect these — placement, availability, never out of stock.

Puzzles

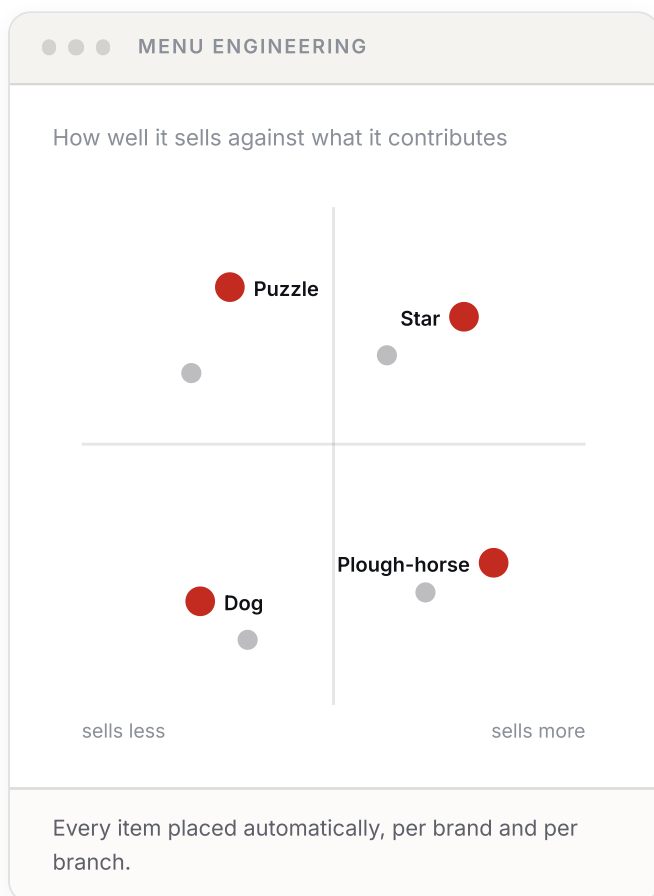
Earns well, sells badly. Where the money is hiding. Reposition, rename, retrain the floor.

Plough-horses

Sells well, earns little. Bring the plate cost down, or lift the price carefully.

Dogs

Sells little, earns little. Take them off and get the prep time back.



- ✓ **Real plate cost.** Recipes costed from what you actually paid, layer by layer, including yield and trim loss — not a guess from a price list.
- ✓ **Price with evidence.** When a supplier moves, see which dishes just lost their margin, and by how much, before the month closes.
- ✓ **Waste you can see.** Theoretical against actual usage, per branch, from independent sources — so the variance means something.
- ✓ **It re-ranks itself.** Every item moves between the four groups as trade changes, so the list is never last quarter's.

Ranked per branch, not per group

A dish that is a star downtown can be a dog in a mall. The same menu is ranked separately everywhere it is sold.

Act, then measure

Change the price, move the position or drop the item — then see what it did to the group it sat in, the following week.

The kitchen sees it too

Prep time and yield sit beside the margin, so a decision that looks good on paper is checked against what it does to the line.

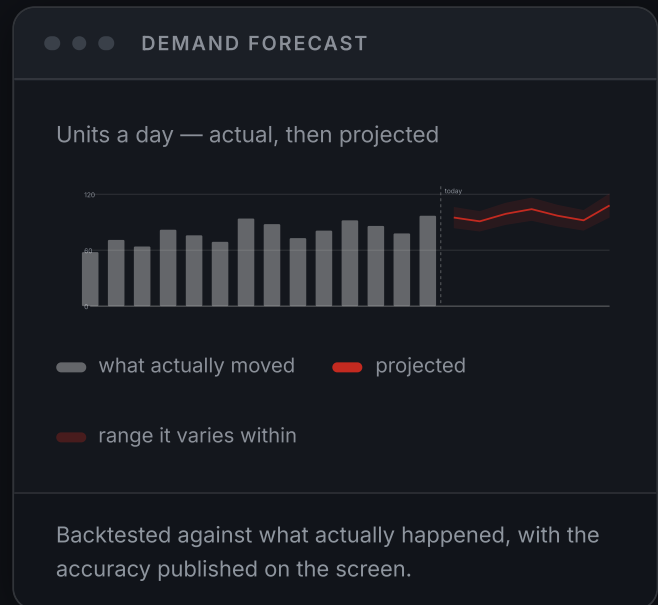
Never guess **what to order again.**

Ordering in a restaurant group is done from memory. Someone walks the store, looks at the shelf, remembers last weekend, and writes a number. That number is why you have spoilage at one branch and an empty shelf at another on the same day.

The same family of model the world's largest retailers forecast with

Gradient-boosted decision trees — the approach that wins demand-forecasting competitions and runs behind the shelves at retailers the size of Walmart. Not a moving average with a dashboard on it.

It is trained on **your** history, item by item and branch by branch: how fast each thing actually moves, which weekdays differ, what the season does, what a holiday does, and what happens when you run a promotion.



Per item, per branch

Not one number for the whole group — a forecast for every line, in every location.

Retrained daily

It learns from yesterday, every day, without anybody maintaining it.

Accuracy published

Measured against what really happened, and shown on the screen.

One step to a PO

Priced at the rates you have already agreed with the supplier.

- ✓ **It tells you the date, not just the quantity.** Velocity a day, days of cover left, the reorder point, and the last day you can place the order and still have it arrive in time.
- ✓ **Move stock instead of buying it.** It spots what one branch is sitting on and another is short of, and proposes the transfer before it proposes a purchase order.
- ✓ **It refuses to guess.** Too little history and it says so, rather than inventing a confident number nobody should act on.
- ✓ **The buyer stays in charge.** Every suggestion can be overridden, the reason is recorded, and the system learns which lines your buyer always changes.
- ✓ **Spoilage falls and so does the cash on your shelves.** You stop buying three weeks of a thing that moves in four days.
- ✓ **Nobody has to be the expert.** A new supervisor orders as well as your best one, on their first weekend.

Stock that **ties to the ledger**, every day.

Inventory is where a restaurant group leaks money, and where most systems stop at a quantity on hand. Here it is costed, layered and reconciled.

FIFO cost layers

Every receipt is its own layer at its own cost. Issues consume in order, so margin is true rather than averaged into a guess.

Batches & expiry

Every batch carries its date. Near-expiry stock surfaces before it is written off, not after.

Counts that mean something

Cycle counts weighted by value, count sheets that print, variances priced and explained.

Requisition to receipt

Branch requests, approval routing, purchase order, receiving, three-way match against the invoice.

Supplier agreements

Prices effective-dated per supplier, so a quoted price holds and a change is visible the day it happens.

Landed cost

Freight, duties and handling spread across the receipt, so what the shelf cost you is what it really cost you.

THE CHECK NOBODY ELSE RUNS

Stock value in the sub-ledger is reconciled against the inventory control account in the general ledger, from two independent sources, every day — and the difference is shown whether it is zero or not.

SUPPLIER INVOICE

Read from the original

Danao Meats & Provisions

Pork belly, 40 kg	18,600.00
Chicken thigh, 60 kg	8,400.00
VAT 12%	3,741.60

Total	₱34,921.60
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READ & CHECKED

Two readings agreed · TIN and total reconciled

The rooms and the restaurants, on one set of books.

Hospitality is not an add-on here. Rooms, banquets and F&B share the same ledger, the same inventory and the same guest record.

Front desk

Reservations, arrivals and departures, in-house, room moves, rates and availability, with the forward book visible.

Folios & billing

Charges from any outlet post to the guest folio. Deposits taken, applied and still held, all tracked.

Housekeeping

Room status, jobs and turnaround, so the desk is never selling a room that is not ready.

Night audit

A proper close of the trading day, with the day's revenue posted and reconciled before anyone goes home.

Function diary

Every event with its package, covers, room charge and resources — and what it costs you to serve.

Banquet packages

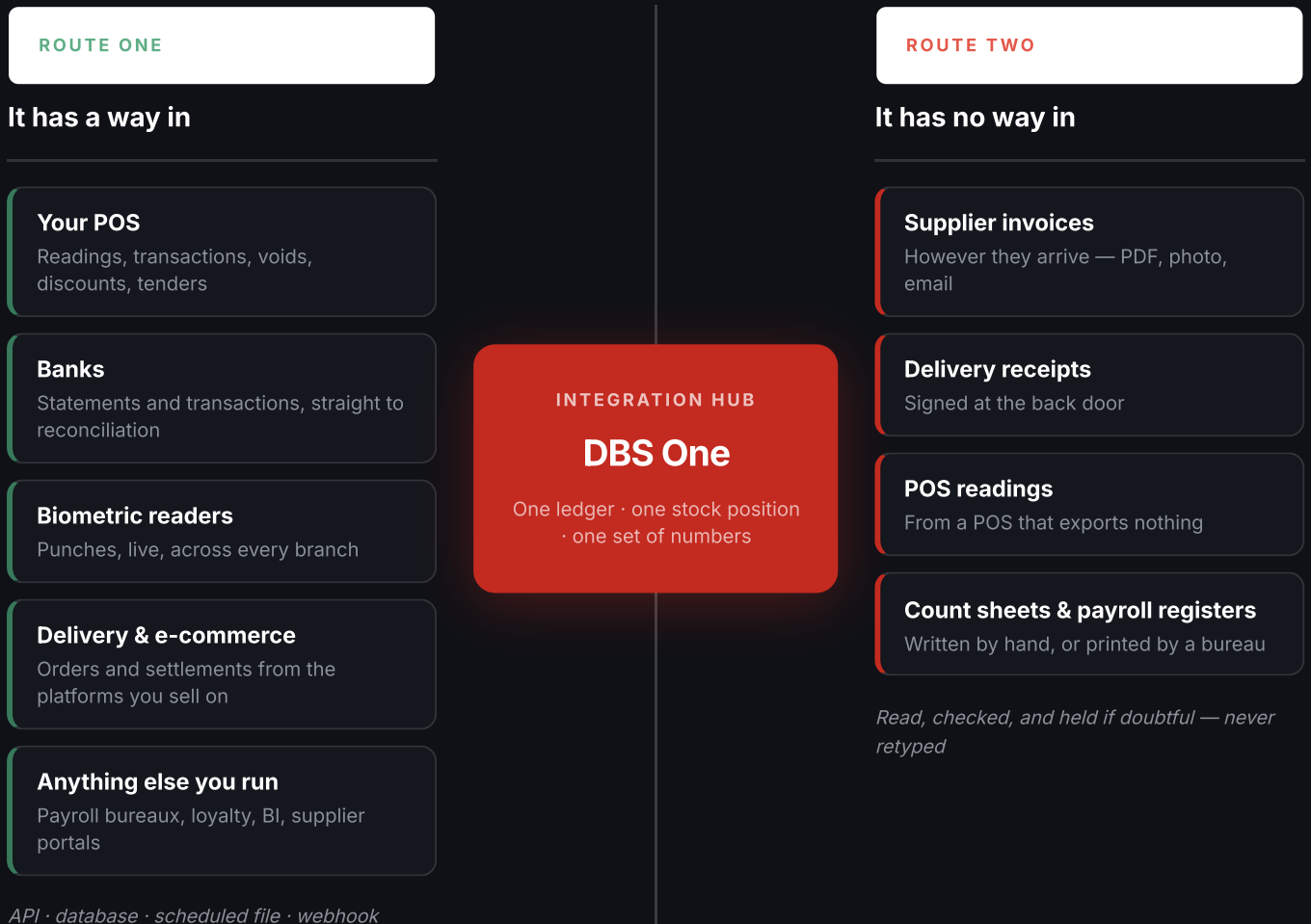
Priced per head, costed from the actual recipe, with food cost percentage visible before you quote.

- ✓ **One kitchen serves both.** Costed once, shared across outlets and functions.
- ✓ **One guest, one history.** A diner, a function client and a room guest are the same person.
- ✓ **Rooms carry their share** of overhead — or deliberately do not. That is a rule you set.

ROOMS & EVENTS				LIVE
OCCUPANCY TONIGHT	ADR	REVPAR	ARRIVALS	
84%	₱4,280	₱3,595	38	
+5 pts	+3.1%	+8.4%	12 VIP	
Tonight, by room type				
Deluxe	24 / 28	86%	●	
Suite	6 / 8	75%	●	
Garden villa	9 / 10	90%	●	
Function rooms	3 booked	2 pencilled	●	

We connect to anything. And if it will not connect, we read the paper.

This is the question that stalls most ERP projects, and the one we do not lose.
There are only two possibilities, and we cover both.



WHY IT MATTERS

Every other vendor's answer ends at "does it have an API?" When it does not, the work lands back on your staff and stays there. **No part of your business has to stay manual.**

You keep trading

Nothing is switched off while we connect. Your POS keeps ringing through the whole changeover.

We build it, not you

No integration project on your side, no developer to hire, no middleware license. It is part of the implementation fee.

It stays working

When a supplier changes an invoice layout or a bank changes a format, fixing it is maintenance — not a new quotation.

The only ERP in the Philippines that reads your paper.

Think about who in your business still retypes. The clerk keying supplier invoices. The supervisor copying POS readings into a sheet. The bookkeeper typing a delivery receipt twice. That is where the hours go, and where the errors are born.

01 It reads

Invoices, delivery receipts, POS readings, payroll registers and count sheets become structured business data — photographed, scanned or emailed in.

02 It checks itself

Two independent readings must agree before a figure is accepted. Totals, VAT and TINs are reconciled against what the document says it adds up to. Anything doubtful is held, with the reason written out.

03 A person decides

Approval stays disabled until a human confirms the held fields. The AI reads; people decide. Every figure keeps a link back to the original image.

04 It improves every week

Every correction improves the template for that supplier's layout, and that improvement is shared across every branch using it. The system reports which fields it keeps misreading.

The paper against the books

A tie-out report matching captured documents to what was actually posted, so nothing arrives and quietly goes missing.

Recognition, measured

It reports its own classification and extraction accuracy rather than asking you to take it on trust.

No migration project

Your suppliers do not change how they invoice you. Bring one day of your own paper and watch it go in.

The first AI of its kind in a Philippine ERP.

Not a chatbot bolted to a help page. An assistant wired into your ledger, inventory and payroll that does the work, in plain English, and shows the rows it used.



DATCHE AI
POWERED BY CLAUDE OPUS 5

Ask anything about the business...



Brand P&L ready
5 brands · reconciled to the centavo



Order proposed
12 lines · ₱84,320 at contract prices



Invoice read
Danao Meats · ₱34,921.60



3 items below reorder
Harbour Grill · order by Thursday

It answers

Ask in plain English and get the figure, how it got there, and the records it came from. No report writer, no consultant, no waiting for someone to run it.

It acts

Draft the purchase order, prepare the report, raise the ticket, propose the setting change — then hand it to a person to approve.

It teaches

Every screen, every step, every permission. A new supervisor asks it how, and is productive on their first shift instead of their third week.

Find

Any figure, on any day, at any level — with the rows it came from attached to the answer.

Compare

This month against last, this branch against the group, this week against the same week last year.

Produce

Build the report, schedule it, and send it as a file to the people who need to read it.

Act

Draft the order, raise the ticket, propose the setting — then wait for a person to approve it.

It cannot make a number up. **That is the point.**

An assistant that invents a plausible figure is worse than no assistant at all.

This one is built so that it cannot.

- ✓ **Every figure comes from your records.** A view or a function produces it — never the model's own arithmetic — and the answer carries the query and the row count behind it.
- ✓ **It sees exactly what you see.** Every question runs with the asking person's permissions. A purchasing manager's assistant cannot read the payroll.
- ✓ **It proposes; a person approves.** It can draft a change or raise a ticket, but nothing applies until somebody with the authority says so.
- ✓ **It says "I don't have that"** rather than guessing, and every question and answer is logged against the person who asked.

"Which brand actually makes money after the commissary?"

Five brands are trading. Ridge Roadhouse earns most after carrying its share, at 55.0 per cent; Corner Cafe least, at -9.2 per cent. Two brands make money on their own costs and lose it once they carry the kitchen.

BUILT FROM 5 ROWS YOU ARE ALLOWED TO SEE

Profit by brand after shared costs · no figure calculated by the model

What people ask it on an ordinary Tuesday

"How are we doing today?"

"What should I order at Banilad this week?"

"Which dishes lost margin when beef went up?"

"How do I record a POS reading?"

"Who approved this purchase order, and when?"

"Send me the P&L by brand as a file."

Everyone gets one

Not a license for the three people at head office. Every user has it, scoped to what they are allowed to see.

It works on a phone

Because the person who needs to know whether to order more pork belly is standing in a chiller, not sitting at a desk.

It gets better as you grow

More history means sharper answers. Nothing to retrain, nothing to configure, no data-science team to hire.

What the assistant is **actually** worth.

Every vendor will tell you they have AI this year. Ask what it is wired into. Most of them have a chatbot reading a help page. This one reads your ledger, your stock and your payroll, and it is the difference between a report you wait for and an answer.

The analyst you do not hire

A group this size normally carries one or two people whose whole job is producing management reports. That is ₱600,000 to ₱1.2M a year in salary, and they are still a day behind.

The report you do not wait for

A new report used to be a request, a quotation and two days of somebody's time. Now anybody who is allowed to see the data asks for it in English and has it in seconds.

The training you do not run

New supervisors ask the system how, instead of pulling your best person off the floor. Onboarding goes from weeks to days, at every branch, every time somebody joins.

The keying you do not do

A clerk keying supplier invoices full time costs ₱180,000 to ₱250,000 a year, per site — and still makes mistakes at four in the afternoon. The system reads the paper instead.

The month you do not lose

Knowing on the second what you used to know on the fifteenth gives you thirteen extra days to act, twelve times a year. That is the whole argument for an ERP, and it is the part most of them fail.

The questions nobody asked before

When an answer costs nothing, people ask. Branch managers start checking their own margin daily instead of finding out at the close.

WHY OURS IS DIFFERENT

It is **built into the system, not bolted onto it**. It runs with the asking person's own permissions, every figure comes from your records with the rows attached, and it can act — draft the order, prepare the report, raise the ticket — then hand it to a person to approve. **Powered by Claude Opus 5, the most capable model available, kept current by us**. No other ERP sold in the Philippines has this.

A score tells you **how many**. This tells you **why**.

Knowing that satisfaction fell four points does not help anybody. Knowing that it fell at one branch, on Tuesday evenings, because orders were going out wrong after a supplier changed — that is something a manager can fix this week.

- ✓ **Every channel in one place.** On-site terminals, QR on the receipt, email, and public review sites — collected together rather than watched separately.
- ✓ **Themed automatically.** Free text grouped into what people are actually saying: waiting time, order accuracy, temperature, staff, cleanliness, value.
- ✓ **Tied to the shift.** Feedback lands against the branch, the day part and the trading conditions at the time.
- ✓ **It reaches the right manager,** not a monthly summary nobody owns.
- ✓ **Trends per branch and per brand,** so a group problem and a branch problem look different.
- ✓ **It sits beside the numbers.** The same screen knows the covers, the labor and the menu mix for that shift.

Loyalty, run as a liability

Points are money you owe. Ours are issued, tracked, expired and redeemed with the outstanding balance carried properly — tiers, earn rules and peso-per-point all settings you control, with the liability visible to finance rather than discovered at year end.

One guest record across every brand, so the person who eats at three of your restaurants is one customer, not three.

WHAT GUESTS ARE ACTUALLY SAYING

Free text, grouped automatically

Waiting time		34%
Order accuracy		26%
Staff attentiveness		18%
Temperature		13%
Value		9%

Tied to the branch, the day part and the shift that was on.

Tied to the shift that caused it

A complaint lands against the branch, the date and the people who were on — not into a general inbox nobody owns.

Themes, not stars

The same twenty words appearing across a month are a kitchen problem or a service problem, and the system names which.

It reaches whoever can fix it

Routed by branch and by type, with a clock on it, so nothing waits for somebody to read a report on Friday.

Statutory payroll — and a clock that reads itself.

Labor is the second-biggest line in a restaurant group and the one that moves weekly. It is computed here, from attendance that arrives on its own.

Advanced Time & Attendance

Live from your biometric readers. Punches arrive continuously, across every branch — no USB exports, no emailed sheets, no supervisor retyping a log at month end.

Advanced Payroll

SSS, PhilHealth, Pag-IBIG and withholding on current schedules. Overtime, night differential, rest day and holiday computed from actual attendance under DOLE rules. 13th month and final pay with the computation shown.

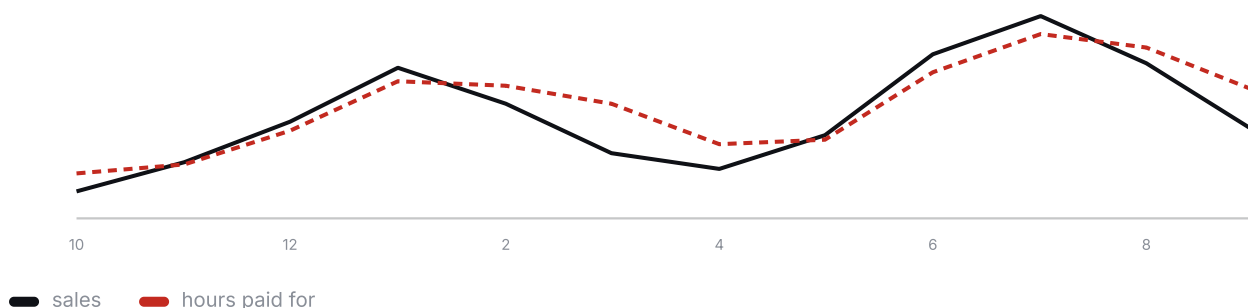
Advanced HRIS

201 files, contracts, movements, leave balances, discipline and clearance — one record per person, from hire to final pay.

- ✓ **Staff who move between branches** are paid by where they actually worked, not where they are listed.
- ✓ **Statutory tables are central.** When SSS revises a schedule, every client is correct the same day.
- ✓ **Two sources, reconciled.** Biometric punches and the roster are compared, so an unread finger is a flagged exception rather than an unpaid day.
- ✓ **Labor against sales, by hour.** See the hours where you paid for cover you did not need.
- ✓ **Lateness, absence and patterns** surfaced as facts, not accusations.
- ✓ **Payroll reconciles to the ledger** automatically — the register and the journal are the same number.

LABOR AGAINST SALES

By hour, one branch, one day



The gap at four in the afternoon is cover nobody needed.

Built to a standard **your IT auditor can test.**

Most systems enforce access in the application, which means a bug in one screen can expose data the screen was never meant to show. Ours is enforced in the database itself.

- ✓ **Row-level security on every table.** Your business's rows are separated in the database, not by a filter somebody remembered to write.
- ✓ **Every report runs as the person asking.** A report cannot show a row you are not permitted to see, even if it was written carelessly.
- ✓ **The AI obeys the same rules.** It runs with the asking person's permissions and has no privileged back door.
- ✓ **Permanent audit trail,** append-only, enforced by the database. Nobody — including us — can quietly remove a row.
- ✓ **Hosted in Singapore (AWS ap-southeast-1),** encrypted in transit and at rest, with your data in the region.
- ✓ **Role-based access** down to the individual action, and nobody can grant a permission they do not hold themselves.
- ✓ **Every change carries who and when.** Approvals record the person, the reason and the time, permanently.
- ✓ **Automated checks before anything ships,** including a test that one business cannot see another's data.

Claude Opus 5

THE AI LAYER

Anthropic's most capable model

LightGBM

DEMAND MODEL

Gradient boosting, backtested

PostgreSQL

THE LEDGER

Exact decimals, enforced rules

Cebu City

BUILT AND SUPPORTED

By DATCHE, since 1978

Your data is yours

Export everything, any time, in open formats. No hostage-taking, no exit fee, no proprietary lock on your own ledger.

Backed up continuously

Point-in-time recovery, so a mistake at 2pm can be undone to 1:59pm rather than to last night's backup.

We are accountable

One vendor wrote it, hosts it and answers for it. There is no chain of suppliers to escalate through.

Every action has a name on it

No shared logins and no generic accounts. An audit trail is only worth having if it can tell you who did it, and this one always can.

A lost phone is not an incident

Nothing lives on the device. Revoke a person centrally and they are out everywhere, in seconds, across every branch.

Recovery measured in minutes

Point-in-time restore, encrypted in transit and at rest. A mistake at two in the afternoon does not cost you the day.

Down to the person, the branch **and the button.**

A branch manager should see their own branch. An area manager should see their brands. A cashier should see the till and nothing else. In most systems that is a promise; here it is enforced in the database itself.

PEOPLE & ACCESS						
ROLE & WHAT THEY CAN REACH	SALES	STOCK	BUYING	PAYROLL	BOOKS	SETTINGS
Owner Every brand, every branch	●	●	●	●	●	●
Finance Controller Every brand, every branch	○	○	●	●	●	○
Area Manager Bakehouse & Corner Cafe	●	●	○	—	○	—
Branch Manager Ayala branch only	●	●	○	—	—	—
Head Chef Commissary only	—	●	○	—	—	—
Cashier Ayala branch, till only	○	—	—	—	—	—

● Can do it ○ Can see it — Cannot reach it

Every row is a setting you change yourselves — and nobody can grant a permission they do not hold.

Scoped to where they work

Access is set per brand, per branch, per site — or any combination. Somebody can run two brands in one city and see nothing of the third.

Custom to how you are organised

Roles are yours to define, not a fixed list of six we shipped. If you have area managers, night managers and a group controller, so does the system.

Staff who move are handled

A supervisor covering another branch this week sees that branch this week — and their pay follows where they actually worked.

WHAT IT ACTUALLY COSTS

The proposal you get from anyone else **is not the whole bill.**

Every vendor names the license and the implementation. Almost none of them name the seats as you hire, the change requests after go-live, the maintenance on the license, the localization module or the servers. Those are the larger number. Here is all of it, for a restaurant group with rooms — 20 outlets and 90 keys, around 450 staff.

A typical ERP

LICENSE · SEATS · CHANGES

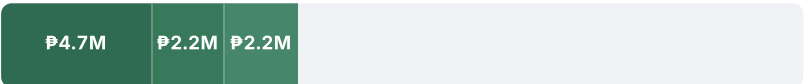


P24.9M

THREE YEARS

DBS One

IMPLEMENTATION · MAINTENANCE



P9.2M

THREE YEARS

Year one · darkest

Year two

Year three

Midpoints of the ranges below, for a restaurant group with rooms — 20 outlets and 90 keys, around 450 staff.

THE DIFFERENCE

Roughly **P15.7M kept in the business over three years** — and the gap widens every year after that, because their license renews and ours does not exist.

YEAR ONE, LINE BY LINE

A TYPICAL ERP

DBS ONE

Software license, year one

2.5M to 5.0M

None. There is no license.

User seats

Per person, per year, forever

Unlimited. Every person, no charge.

Implementation partner

1.5M to 4.0M, billed by the day

In the implementation fee, by us

Philippine tax & BIR

300k to 800k, an add-on module

Built in. It is the shape of the system.

Servers, backup, recovery

250k to 600k, plus somebody to run them

Included and hosted

Training

150k to 400k, per session, per person

Included — and the assistant teaches

Changes after go-live

400k to 1.5M in year one alone

Included in maintenance

Annual maintenance

18–22% of the license, every year

One monthly fee, that is all

Version upgrades

A project, every few years

Continuous. You are always current.

Ranges are what Philippine companies of this size are quoted. Ask any vendor to fill in the middle column themselves — in writing, for three years, with seats at your expected headcount. The exercise is short and it is usually decisive.

Their bill renews. **Ours does not exist.**

This is the part that decides what an ERP costs you, and it is the part that never appears in a first proposal.



- ✓ **No license, in any year.** There is nothing to renew, nothing to true up at audit, and no price rise letter in year three.
- ✓ **Hiring is free.** Fifty more people costs nothing. You will never again decide who does not get access because of what a seat costs.
- ✓ **Changes are included.** A new report, a new field, a new approval rule, a new form — part of maintenance. Other vendors quote each one of those separately.
- ✓ **Most of it lands the same day.** Twenty-four to forty-eight hours is the promise. In practice, small things are done while you are still on the phone.
- ✓ **One company, one bill.** Not a license from abroad, an implementation partner in Manila and a support contract with a third firm.
- ✓ **You are always on the current version.** No upgrade project, no re-testing your customisations, no year where you are stuck two releases behind.

Why we can do this

We wrote it, we host it and we support it. There is nobody in the middle taking a margin, so the price is the cost of our own people and nothing else.

Why they cannot

A license sold through a partner has to pay the vendor, the partner and the support firm. The change-order model is not greed; it is how that chain survives.

What that means for you

The money stays in the business, and the answer to "can we also do this?" is yes rather than a quotation.

The commercial terms are **the easiest part of this document.**

Most of what makes an ERP expensive is not the software. It is the seats, the annual renewal, and every change request after go-live.

Live in 30 days

Not a twelve-month program. We have done it for a 16-brand group with 55 branches, and we will put the date in the contract.

Unlimited users

Every cashier, supervisor, cook and accountant. Adding people costs nothing, so you never ration access to your own system.

No annual license

An implementation fee, then a monthly maintenance fee for your developer. That is the whole commercial model.

New features included

Requests and enhancements are part of maintenance, not a change order. If the business needs something, you get it.

24 to 48 hours

Tickets, bugs and requests answered and actioned within one to two working days. Not a queue in another time zone.

One vendor

We wrote every line. No reseller, no offshore implementation partner, no finger-pointing between three companies.

A typical ERP, over three years

Implementation

Support tier

Change requests

Per-seat fees

License renewal

Four of the five grow as you do.

DBS One, over the same three years

Implementation

Monthly maintenance

Two lines. Neither moves when you hire.

The same three years, **side by side.**

	A TYPICAL ERP	DBS ONE
Time to live	6 to 18 months, often longer	30 days, written into the contract
Users	Priced per seat, per year	Unlimited, included
Annual license	₱2.5M to ₱5M a year, forever	None. There is no license.
A small change	Quoted, scoped, scheduled	Same day to 48 hours, included
A new feature	A change order with a price	Included in maintenance
Philippine tax & BIR	An add-on, maintained by a third party	Built in, updated centrally
Your trade	A vertical add-on bought separately	Native, and built first
Your paper documents	Keyed in by your staff, forever	Read, checked and posted
Integration	Only where an API already exists	Anything — and paper where there is none
AI	A chatbot reading a help page	Built in, on your own ledger
The technology	Often a decade old underneath	Current, and continuously updated
Support	A reseller and a ticket queue	The people who wrote it
Upgrades	A project, every few years	Continuous, and free
Where it was built	Abroad, localized afterwards	Cebu, for Philippine trade

THE PART THAT COMPOUNDS

A per-seat license turns your own growth into a bill, and a change-order model turns every good idea into a quotation. Over three years that is usually the larger number — and it is the one nobody puts in the proposal.

Eight questions worth asking every vendor you meet.

Including us. These are the answers that separate a system you will still be glad of in three years from one you are stuck with.

01 "What does it cost when we add fifty staff?"

Per-seat pricing turns your own growth into a bill. Ours does not change — users are unlimited, on every plan.

02 "What happens when we need something changed?"

Ask whether that is a change order with a quote and a queue, or included. With us it is maintenance, answered in 24 to 48 hours.

03 "Show me a client of our size and shape, live."

Not a demo tenant with sample data. Ask what is actually running, at what scale, and since when. Ours has been trading across a 16-brand group in Cebu since it went live in under thirty days.

04 "What do we do about the suppliers who only send paper?"

If the answer involves your staff keying it in, that cost never goes away. Ours reads it.

05 "Can a figure on a report be traced to the entry behind it?"

Every number here opens the posted rows and the source document it came from. Ask to see that done, live, on any screen.

06 "Who answers the phone in month seven?"

A reseller, an offshore partner, or the people who wrote it. We wrote it, we host it, and we are in Cebu.

07 "What happens if we are not live on the date you promised?"

Most ERP projects in this country run late, and the cost of that is a year, not a fee. Ask for the date in the contract. Ours is thirty days, and you see your own documents running in week two.

08 "Can we have all of our data, whenever we ask?"

Not a report — the whole database, in a standard format, on request, at no charge. If the answer is anything other than yes, you do not own your own records.

**WHY WE PRINTED
THIS**

Because the answers are the same whoever you ask them of, and we would rather you asked them of everyone. A group that chooses carefully stays a client for a decade. A group that chooses on a demo changes system again in three years.

WHAT THE THIRTY DAYS LOOK LIKE

No mystery, **no drift.**

WEEK 1

Your chart, your brands, your branches

We load your accounts, entities, outlets, suppliers and items, and connect to your POS and readers.

WEEK 2

Opening balances and one day of paper

Balances in, and a real day of your own documents run through capture in front of you.

WEEK 3

Your people, on the system

Roles, approvals and training — with the assistant answering “how do I...” from day one.

WEEK 4

Live, with us in the room

You trade on it. We are on site and on call, and the first close happens with our team beside yours.

DATCHE

Expert Business Solutions

New DATCHE Philippines Traders Corporation

Trading in Cebu since 1978. DBS One is built, installed and maintained by the same company — there is no reseller, no offshore partner and no third party between you and the people who wrote it.

48

YEARS TRADING

Cebu City, since 1978

In the room

AT GO-LIVE

We implement it ourselves, on site

24-48

HOURS TO A REPLY

Answered by the people who built it

Bring one day of your own paper.

We will read it in front of you, post it, and show you the brand P&L that comes out the other side. That is the whole demo.



SCAN FOR LOCATION

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DATCHE
Expert Business Solutions

Keeping Philippine businesses running since 1978